

# MANAGEMENT & LEADERSHIP FORUM 2018/19

## ETTINGTON PARK

WED 17<sup>TH</sup> & THURS 18<sup>TH</sup>  
OCTOBER 2018

## LONDON

TUESDAY 14<sup>TH</sup> MAY 2019

In May 2017 and again a year later, Andrew Otterburn and Simon Tupman ran highly successful one-day Forums for law firm leaders in London. We will run a further one-day Forum in London in May 2019 and Andrew and Michael Shaw will also be running a residential Forum at Ettington Park in the Cotswolds in October 2018. Each Forum will provide an opportunity for extended and open discussion with fellow managing and senior partners, and chief executives. They will:

- Focus on the key issues facing firms
- Be a Forum format with Andrew, Simon and Michael facilitating the discussions
- Focus on leadership, management and building the business
- Provide an excellent opportunity to share ideas and gain the re-assurance that you are not alone in the challenges you and your firm face

**Wednesday 17th and Thursday 18th October 2018** - for the managing partner and optionally another member of the management team. The Forum will commence at 4.00pm on Wednesday 17th and finish at 4.00pm on the 18th. Numbers will be limited and participants will be asked prior to the Forum to identify themes and topics they would like to discuss.

**Tuesday 14th May 2019** – a mid-year catch up and review at Grays Inn, London for the managing partner and another member of the management team. Two people per firm.



*A thought provoking and stimulating day.*

*Very helpful. Good to share experiences with other managing partners.*

*A valuable day looking at key issues in law firm management and sharing experiences from other firms.*

*Relaxed, informative, engaging, thought provoking.*

*An excellent way of exchanging information and views on areas of management that we all share in common.*

*I particularly liked the discussions on size and nature of each practice and Mergers.*

## FACILITATED BY:

**Andrew Otterburn, Simon Tupman and Michael Shaw**



**Michael Shaw** works with a small number of law firms as both consultant and coach. He has a rare depth of experience having led the development of a large regional law firm over a sixteen-year term as Managing Partner prior to his retirement and establishment of his current business.

**Andrew Otterburn** has advised approximately 250 firms on management, strategy, and profitability, in particular through retreat facilitation and management skills training. The 3rd edition of his book, *Profitability and Law Firm Management* was published by the Law Society in London in 2016. He is the former vice chairman of the Law Management Section and a founding member of the Law Consultancy Network.

**Simon Tupman** has devoted his career to helping lawyers globally thrive in changing times. He has written two best-selling books, *Why Lawyers Should Eat Bananas* which has been translated into Russian and *Why Entrepreneurs Should Eat Bananas* which has been translated into Portuguese and Spanish. His third book, *Legal Eagles* features lawyers who are making a difference in the world. He is a member of the Law Consultancy Network, and is based in New Zealand.

**The Law Consultancy Network** comprises some of the leading law firm consultants based in the UK and Australasia – Vicky Ling, Andrew Otterburn, Richard Burcher, Simon Tupman, Sue Bramall, Emma Potts Colin FitzPatrick, Chris Denington, Katherine Thomas, Simon McCrum and H el ene Russell.

Set in 44 acres, **Ettington Park** is six miles from Stratford upon Avon and 15 minutes from the M40.”



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## FEES

### **WEDNESDAY 17TH AND THURSDAY 18TH OCTOBER 2018 (ETTINGTON PARK)**

£1,250 (£1,500 inc VAT) per person.

Includes accommodation, dinner, pre-dinner drinks, breakfast and lunch.

### **TUESDAY 14TH MAY 2019 (LONDON)**

**£1,250 (£1,500 inc VAT) per firm for two people attending includes lunch.**

*Please note that fees are non-refundable if cancellations are received less than 14 days before the event, but delegates may be substituted at any time. We reserve the right to change the programme due to circumstances beyond our control.*

**Enquiries:** [andrew.otterburn@otterburn.co.uk](mailto:andrew.otterburn@otterburn.co.uk) Tel: +44 (0)1484 682928 [www.otterburn.co.uk](http://www.otterburn.co.uk)

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