


Law Consultancy Network

GROWTH, PROFIT, AND CASHFLOW

- Business strategy
- Team leaders & team structures
- Pricing
- Utilisation/realisation
- Cash
- KPIs & team performance
- Lock-up
- Funding

 **TALK TO**
Richard Burcher
Andrew Otterburn
Nigel Haddon
Colin Fitzpatrick
Simon McCrum

WINNING MORE BUSINESS

- Marketing strategy & analysis
- Content & communications
- Client satisfaction
- Pitches & Business Development training
- Websites & SEO

 **TALK TO**
Sue Bramall
Katherine Thomas
Simon McCrum

TALENT

- Attracting, retaining & developing talent
- Agile or contract workers
- Recruitment
- Employer brand
- Partner retreats
- Leadership training

 **TALK TO**
Simon Tupman
Nigel Haddon
Katherine Thomas
Andrew Otterburn
Emma Potts
Simon McCrum
Chris Dennington


BUSINESS STRUCTURES

- Business & Management structures
- Partnership issues
- NED
- Mergers & Acquisitions
- Succession & retirement

 **TALK TO**
Andrew Otterburn
Nigel Haddon
Simon McCrum
Simon Tupman
Colin Fitzpatrick

QUALITY AND SERVICE

- Process & quality improvement
- Learning, knowledge & information
- Document automation
- Innovation
- Knowledge efficiencies
- Lexcel

 **TALK TO**
Helene Russell
Simon McCrum
Simon Tupman
Colin Fitzpatrick
Katherine Thomas
Vicky Ling

LEGAL AID

- Bids
- Contracts
- Compliance
- Appeals

 **TALK TO**
Vicky Ling